

# JULIETTE HENKE PAGLIARO

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**Mixed-Methods Research | Data Collection & Analysis | Product Management | Leadership | Client Management**

**Data-driven leader bridging research, product strategy, and business impact.** Deep expertise in user insights, stakeholder influence, and cross-functional collaboration, translating complex data into actionable decisions.

Proven impact: Developed data dashboards that increased submissions tenfold, spearheaded predictive modeling using data from 53 projects, and optimized user experiences to drive engagement and performance.

Well-versed in mixed-methods research, Agile development, and data storytelling, influencing product roadmaps and executive decisions. Trusted mentor who works with colleagues and clients to resolve challenges and advance goals.

## Areas of Expertise

Research Design & Methodology | Quantitative and Qualitative Methods | Data Quality & Governance | Research Protocol Development | Research-Based Best Practices | Data Visualization | Human-Centered Design | Product Development Strategy | Business Rule Development | Data Systems Testing | Workflow Optimization | Team Leadership & Mentoring | Relationship Management | Budget Administration | Agile Methods | Dissemination | Business Development & Strategy | Innovation

## Technology Skills

Microsoft Office Suite | MURAL | Programming Languages (Stata, SQL, Python) | Azure | AWS | Qualtrics | Jira/Kanban Boards | Adobe CC | Trello | Microsoft Teams | Microsoft Project | Roadmaps | Gantt Charts

## PROFESSIONAL EXPERIENCE

**MATHEMATICA | Remote**

**July 2008– March 2025**

**Senior Researcher (March 2020-March 2025)**

**Researcher (July 2012-March 2020)**

**Analyst (July 2008-July 2012)**

*Directed multimillion-dollar contracts and managed teams, achieving 100% on-time delivery of results.*

- **Guided 40 technical and non-technical staff** evaluating child welfare grants on \$3M contract.
  - Supervised teams creating 12 major products in 6 months, delivering each on time and budget.
  - Reallocated project resources, improving project efficiency and increasing revenue by \$30,000 (1pp).
  - Advised client on improvements, leading to \$4.5M contract to identify innovations and actionable insights.
  - Briefed diverse stakeholders, including government officials and community leaders, on project outcomes at five annual national conferences.
- **Collaborated in directing \$6.3M project** supporting 20 teen pregnancy prevention evaluations.
  - Prepared monthly financial reports, tracked 100+ products ensuring on-time delivery, determined risks to project success, engaged in active issue resolution, and oversaw subcontracted partners.

*Mobilized cross-functional team developing web-based 0-1 data collection products from ideation to launch.*

- **Conceptualized and constructed** two child welfare data collection products to align user and business goals.
  - Drafted high-level architecture, wireframes and business specifications to ensure alignment with concept.
  - Conducted usability and A/B tests and conceived 20+ responsive enhancements to optimize experience.
  - Upgraded product after 5 years to integrate 2 systems into 1 to improve efficiency of data collection.
  - Established data steward role to implement continuous improvement procedures, including data dashboards that resulted in 10-fold increase in data submissions.
  - Engineered streamlined SQL and Python-based database to accelerate dissemination of 400 reports.
- **Orchestrated team of architects, engineers, and data scientists** to launch and advance products.
  - Expanded team from 3 to 13, cultivating high-performance culture that executed 10 Agile sprints annually.
  - Advocated for content design and UX perspectives, instilling a shared vision that galvanized team buy-in.

*Spearheaded evaluations and conducted in-depth analyses, distilling complex data into client-relevant insights.*

- **Co-directed evaluation design** of child welfare grants, identifying key performance indicators and informing policymaking decisions.
  - Synthesized performance data from 53 projects by leveraging predictive modeling, improving program insights and sustaining Congressional funding.
  - Steered data quality advisory group, fortifying accuracy in 25 high-impact communications per month.
  - Authored research brief, distributed to 300 stakeholders, on data-driven continuous improvement cycles.
- **Interpreted patterns in food stamp spending** using 5TB of administrative big data.
- **Facilitated ~40 focus groups and individual interviews** for federal agencies to unearth user experiences.

*Spearheaded ideation strategies for innovative research assessment tools, elevating methodological rigor.*

- **Pioneered assessment framework and benchmark strategy** for groundbreaking assessment of longitudinal research, shaping federal policymaking and culminating in peer-reviewed publication.
  - Overhauled search strategy, enhancing accuracy and slashing study pool from 15,000+ to 5,000.
  - Mentored team of 10 assessing ~50 studies in 3 months, nurturing research quality and efficiency.
- **Championed innovation in training protocols** for 30 staff, fortifying ability to assess high-complexity studies.

*Forged robust stakeholder relationships, strengthening research capacity and cementing productive collaborations.*

- **Advised 18** high-priority state government and community projects, amplifying impact through strategic coaching and ensuring on-time delivery of crucial data to inform findings to Congress.

## ADDITIONAL EXPERIENCE

### U.S. NEWSPAPERS | Onsite

#### Copy Editor

*Maintained editorial standards for Milwaukee Journal Sentinel, The Tampa Tribune, and The Washington Post.*

## EDUCATION

Gerald R. Ford School of Public Policy, University of Michigan | **Master of Public Policy (MPP)**

Medill School of Journalism, Northwestern University | **Bachelor of Science, Journalism**

### Professional Affiliation

Research to Policy Collaboration, Member

### Certifications

Certified Scrum Product Owner (expected April 2025)